



THE LEADERSHIP CONNECTION

NATIONAL PROGRAM

Monthly Group Sessions over 6 months Guest Speakers Executive Coaching

Cost: \$7,500 (+ GST) per participant

Learn, Connect, Accelerate, Disrupt

This transformational program provides a unique opportunity to develop women as they advance to executive roles and senior positions of influence.

It is designed to help women to develop effective leadership strategies, confidence and to enhance their already proven capability. It brings a strong focus on creating successful alliances and partnerships to deal with the unique challenges that women face as they strengthen their impact and realise their potential.



What will be covered?

Group sessions will focus on the following areas of leadership development:

- Individual leadership challenges
- Authentic leadership
- Confidence and courage
- Influence and impact
- Personal brand
- Networking and sponsorship

Executive Coaching is 1 on 1 and paced throughout the program.

Outcomes for the individual

Leadership strategies that will help women navigate successfully into senior and executive roles.

Creation of successful alliances, enduring partnerships and a support network.

Increase the capability and confidence to help women overcome the unique challenges that they face in senior roles.

An opportunity, a challenge, a life changing experience. This is not a typical program. Over 6 months I work with women to challenge their thinking, change the game and take action.

It will help your company build competitive advantage by developing women at critical transition points so they stay in otherwise leaky pipelines.

It will provide the toolkit for your women to operate at their best in increasingly agile environments and environments where having a voice at the table is critical to success.

This experience is designed to help women to develop their own authentic leadership strategies, to take their confidence to a whole new level and develop their influence and impact in your organisation.

Chaired by Michelle Sales with a variety of inspiring industry speakers.

'I cannot speak highly enough of The Leadership Connection program and Michelle Sales... Michelle provided us with cutting edge research and engaging guest speakers... I have approached new opportunities and challenges with increased confidence in my abilities and greater self-reflection on my role as a leader for my organisation and my community.'

Emma Sherry, Senior Lecturer,
La Trobe University

'Michelle Sales and the TLC course has provided me with an injection of equal parts insight, practical tools and motivation to pick up my game. The six month structure of 1:1 coaching and face-to-face sessions with an engaged and smart group of amazing women, has meant I have also gained knowledge and awareness of other sectors and challenges. Michelle is the driver of change with passion, intelligence, knowledge and warmth. I would recommend this learning opportunity without hesitation.'

Jacqui Kinder, Head of Program Delivery,
Alannah & Madeline Foundation

'The Leadership Connection program has been incredibly beneficial for me as a senior leader at Telstra. The program has enabled me to really develop my leadership style and it has given me some amazing tools to build my endurance and resilience. I would highly recommend it.'

Kate Hughes, Chief Risk Officer, Telstra





